



Unified Communication Solutions
Networking Infrastructure Solutions

Digital IP accredited as First Microsoft Voice Specialist in Scotland.

Digital IP Ltd - The Telecommunications and IT Specialists, are delighted to announce that we have become the **First Microsoft Voice Specialist in Scotland**. Digital IP has fulfilled the qualifications necessary to achieve Voice Specialisation within the Microsoft Partner Program's Unified Communications Competency.

Voice specialisation will allow Digital IP to plan and implement Voice over IP (VoIP), unified messaging and conferencing solutions. This will also assist Digital IP to ensure their existing and future customers are employing an exceptionally qualified vendor to design and deploy Microsoft's latest unified communications voice technologies in a way that will best benefit their organisation.

In order to achieve this Digital IP had to complete a rigorous technical readiness program that included specific staffing requirements and an internal deployment of the complete Microsoft Unified Communications offering. Raymond O'Hare, Director of Microsoft Scotland commented on this achievement:

"I am delighted to see that Digital IP have become the first Scottish based Unified Communications Partner, specialising in the area of Voice. As a committed Microsoft Gold Partner, I am not surprised to see them take a lead (both locally and at a UK level) in this crucial area, based on their existing strong reputation in the telecoms sector in Scotland. I expect this to have a very positive impact on the software powered VOIP marketplace over the coming months and years."

Digital IP operate throughout the UK from their headquarters at City Park in Glasgow. With offices in Edinburgh and Aberdeen, they have unique skills set enabling them to offer customers the highest level of products and service in the industry. Their key services include Telecommunications, IT Solutions, Data Cabling, Network Services and mobile communications. The wide and varied client portfolio including; Glasgow Royal Concert Hall, Dell, Stagecoach, Scottish Power and the Malcolm Group, reflects the diversity of the market sectors in which Digital IP products and services are received successfully.

Delighted at receiving this recognition, Robert Adie, Digital IP IT Director, said:

"We are extremely pleased to become the 1st Scottish based Unified Communications Partner, Specialising in the area of Voice. This allows us to promote our unique skills and our position within the Scottish market. In the current economic changes, we find our customers are looking for technology partners who can bridge the gap between their business demands and their technology capabilities. Now more than ever, customers are looking at ways to improve efficiency, reduce costs and minimise environmental impact – Microsoft's Unified Communications portfolio has a direct positive impact on all three of these areas. Working with a specialist like Digital IP allows customers to rapidly deploy these technologies, quickly realising the benefits."

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